

STEVEN CLIENT

123 Any Street | Mount Laurel, NJ 08054

123 456-7891 | client@gamil.com | www.linkedin.com/in/stevenclient

DIRECTOR OF OPERATIONS ■ CONSUMER PRODUCTS DISCERNING LEADER ■ STRATEGIC THINKER ■ PROBLEM SOLVER

Every area of trouble gives out a ray of hope, and the one unchangeable certainty is that nothing is certain or unchangeable. — John F. Kennedy

Dynamic, dedicated, innovative leader adept at galvanizing a team towards a common objective. Steadfast, flexible, skilled at fostering collaborative relationships with internal and external stakeholders. Committed, driven, strategic thinker, consistently exceeding expectations in increasingly demanding roles.

- Instrumental in 35% decrease in product development costs. Restructured duties and redesigned processes to alleviate redundancies throughout organization.
- Realized 15% reduction in product development cycle. Organized interdepartmental team, solicited input from staff not involved with product development to revitalize approach.
- Reduced expenses by cultivating vendor relationship, exercising budgetary restraint, and negotiating price reductions. Cut budget by 8%.

CORE COMPETENCIES

- | | | |
|--------------------------------|--------------------------|-------------------------|
| ▪ Strategic Planning | ▪ Product Development | ▪ Operations Management |
| ▪ Training & Development | ▪ Team Leadership | ▪ Tactical Planning |
| ▪ Business Strategy | ▪ Product Management | ▪ Process Redesign |
| ▪ Product Lifecycle Management | ▪ Budget Development | ▪ Product Planning |
| ▪ Relationship Building | ▪ Stakeholder Management | ▪ Customer Service |
| ▪ Process Improvement | ▪ Research & Development | ▪ Budget Management |

PROFESSIONAL EXPERIENCE

ABC Company, Inc., City, ST

2010—Present

Director of Operations

Company: Consumer products enterprise, designing and manufacturing merchandise for the fashion industry. Serving 85M customers internationally. Reports to: SVP, Operations. Direct reports: Product Developer, Product Analyst, Data Analyst, Product Operations Manager, Product Architect. Budget: \$5M.

Selected for strategic leadership role. Charged to lead department through company merger and augment product line. Oversight of complete product lifecycle. Actively involved in new product design and development; contributing extensive process and technology knowledge; senior management apprised of progress.

Develop and manage budgets, reprioritize work to cut expenses. Maintain vendor relationships. Oversee staff training and development programs. Foster interdepartmental collaboration. Ensure clear communication and alignment with internal and external stakeholders.

Selected Contributions:

- Spearheaded 15% reduction of product development cycle by partnering with other departments. Guided staff through process improvement and redesign during organizational transition.